

Date: 25/09/2024

OPPORTUNITY

Title: Loan Sales Agent

Overview: Are you a motivated and goal-oriented individual with a passion for sales and finance? We are seeking a dynamic and result-driven Loan Sales Agent to join our team. As a Loan Sales Agent, you will play a vital role in promoting and selling various loan products to individuals and businesses. If you have the drive to excel in sales, we want to hear from you!

Roles	Qualifications	Attributes
1. Actively promote and sell loan products to potential clients.	1. Minimum of a High School Diploma; Bachelor's degree in Business Administration or a related field is preferred.	1. Strong interpersonal skills with the ability to build rapport quickly.
2. Build and maintain strong relationships with clients through effective communication.	2. Proven experience in sales or customer service roles within the financial industry is an advantage.	2. Excellent verbal and written communication skills.
3. Assess client needs, provide financial advice, and tailor loan solutions accordingly.	3. Knowledge of different types of loans (e.g., Agricultural loans, personal loans, business loans) will be beneficial.	3. Self-motivated with the ability to work independently as well as part of a team.
4. Collaborate with the credit team to ensure timely processing of loan applications.		
5. Maintain accurate records of client interactions, leads, and sales activities.		

Skills

1. Proven track record in meeting or exceeding sales targets.
2. Proficiency in using CRM software for managing customer interactions.
3. Strong negotiation abilities.
4. Good knowledge of both Luo and English.

How to Apply

1. Address your application to the Chief Executive Officer (CEO), Talanta Finance Limited.
2. Deliver the application, CV, and copies of academic papers to Talanta Finance Ltd. Head office located at Plot 19 Bank Lane, Gulu City, or send them via email to humanresource@talantafinance.com.
3. **Deadline:** Friday, 11th October 2024.
4. For more inquiries, contact 0772543544 during working-hours and working days.

